

Valid for 2023.HS

Module Name: Business Law	
Module Code	w.BA.XX.3WR-FLEX.XX
Module Description	The Business Law module gives students an overview of the system and the key concepts of private law, especially issues of contract law. Students learn to categorize and apply related legal questions and issues accurately. They get to know the most important norms and principles of Swiss obligations and contract law. In particular, they explore the key provisions in the Swiss Civil Code and the Swiss Code of Obligations with regard to the formation and performance of contracts in a legal context. The module enables students to apply this knowledge methodically and correctly to practical cases. Working on and resolving cases is a key component of this module. In addition to learning about the theory, students will also do case-related exercises involving the content of this module. Practical relevance is of particular importance to enable students to make practical use of the material in their everyday (professional) life, such as in dealing with sales and employment contracts. In addition to knowledge of the formation and performance of contracts in general, students gain an overview of important types of contracts under special contract law as well as sales law, contract for work and services law, contract law, labor law, and means of security.
Program and Specialization	§ Business Administration - Specialization in Banking and Finance (FLEX) § Business Administration - Specialization in General Management (Flex)
Legal Framework	Academic Regulations BSc dated 29.01.2009, for the degree programs in Business Administration, International Management, Business Information Technology, Business Law, Business Law and Applied Law, first adopted on 12.05.2009
Module Category	Module Type: Compulsory
	Program Phase: First-Year Studies
ECTS	6
Organizational Unit	W Zentrum für Unternehmensrecht
Module Coordinator	Fabio Babey (babf)
Deputy Module Coordinator	Felix Schraner (scrfl)
Prerequisite Knowledge	none
Contribution to Program Learning Goals (Affected by Module)	§ Professional Competence § Methodological Competence § Social Competence § Self-Competence
Contribution to Program Learning Objectives	Professional Competence § Knowing and Understanding Content of Theoretical and Practical Relevance § Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance § Evaluate Content of Theoretical and Practical Relevance Methodological Competence § Problem-Solving & Critical Thinking § Scientific Methodology § Work Methods, Techniques, and Procedures § Information Literacy § Creativity & Innovation Social Competence § Written Communication § Oral Communication Self-Competence § Self-Management & Self-Reflection § Learning & Change
Module Learning Objectives	Students... § are able to explain and apply the fundamental terminology of private law. § are able to name and apply the fundamental principles and key norms of contract law. § are able to explain and apply the principles of legal methodology and understand their practical significance in solving legal cases. § are able to understand business-related facts and circumstances of legal practice with regard to issues of private law and relate them to the applicable legal provisions. § are able to apply the key principles and standards of personal and contract law to legal case constellations and solve related cases independently based on the principles they have been taught. § are able to analyze important problems using the sale of goods law, mandate law, and the law of contracts for work and services and propose effective solutions.

	§ are able to determine the appropriate preservation measure for the facts of a case and provide reasons. § are able to use their methodological know-how to analyze the norms of various areas of private law effectively with regard to their factual elements. § are able to use convincing arguments to defend their case solutions using applicable legal provisions. § are able to justify their legal arguments convincingly in verbal discussions and communicate clearly. § are able to deal with legal cases of private law autonomously and develop effective solutions. § are able to deal with issues of contract law using a practically oriented approach.		
Module Content	§ Foundations: the structure of the legal system, hierarchy of legal sources, key terminology of private law, overview of business-related legal areas; overview of the central provisions of the Swiss Civil Code and the Swiss Code of Obligations in connection with contract formation § Methodology of solving cases: claim method, norm analysis § General contract law: contract formation, contract defects, contract performance, performance disruptions, expiration of bonds § Specific contract law: purchase agreement, contract for work and services, work order, characteristics of different contract types § Expiry of obligations (in particular offsetting, limitation) § Security measures: pledge rights (chattels and property liens), retention rights, retention of title, penalty, pledge, guarantee		
Links to other modules	-		
Methods of Instruction	§ Lecture § Interactive Instruction § Exercises § Literature Review § Discussion	Social Settings Used: Individual Work	
Digital Resources	§ Practice and Application Exercises (with Key) § Multiple Choice Tests § Videos on selected learning units are available online.		
Type of Instruction	Classroom Instruction	Guided Self-Study	Autonomous Self-Study
Large Class	24 h	-	
Small Class	-	-	
Group Instruction	-	56 h	
Practical Work	-	-	
Seminar	-	-	
Total	24 h	56 h	
Performance Assessment			
End-of-module exam	Form	Length (min.)	Weighting
Written exam	Specified documentation	90	100,00 %
Permitted Resources	No calculator	With dictionary	
Others	Assessment	Length (min.)	Weighting
-	-	-	-
Classroom Attendance Requirement	Mandatory Attendance: None		
Language of Instruction/Examination	German		
Compulsory Reading	§ Böhringer, P., Müller, R., Münch, P. & Waltenspühl, A. (2020). Prinzipien des Vertragsrechts. 4th edition. Zürich/Basel/Genf: Schulthess Juristische Medien AG. ISBN 978-3-7255-7098-0. § See documents on Moodle for the introduction, employment contract, and security measures.		
Recommended Reading	-		
Comments	-		