Zurich University of Applied Sciences



Valid for 2023.HS

| Module Name: Business English Advanced 2 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |  |  |  |  |  |  |  |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--|--|--|--|--|--|--|
| Module Code                              | w.BA.XX.3BusEA2-FLEX.XX                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |  |  |  |  |  |  |  |
| Module Description                       | Students are able to read and understand a wide variety of texts which are related to their Business English topics and to their core degree subjects. Students can understand most points made in discussions, meetings, presentations and interviews which are delivered at natural speed. Students are able to use information gathered from texts and audios to produce written and oral work. They can write business reports, proposals and emails, using layout and language appropriate to the task. Students can write a curriculum vitae and a covering letter of job application. Through speaking tasks in class, students can express their opinions fluently and convincingly, using vocabulary, phrases, and grammatical structures at the C1+ Level of the Common European Framework of |                   |  |  |  |  |  |  |  |
| Program and Specialization               | References for Languages.         § Business Administration - Specialization in Banking and Finance (FLEX)         § Business Administration - Specialization in General Management (Flex)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                   |  |  |  |  |  |  |  |
| Legal Framework                          | Academic Regulations BSc dated 29.01.2009, for the degree programs in Business<br>Administration, International Management, Business Information Technology, Business<br>Law, Business Law and Applied Law, first adopted on 12.05.2009                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |  |  |  |  |  |  |  |
| Module Category                          | Module Type:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Program Phase:    |  |  |  |  |  |  |  |
|                                          | Compulsory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Main Study Period |  |  |  |  |  |  |  |
| ECTS                                     | 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |  |  |  |  |  |  |  |
| Organizational Unit                      | W Kommunikation in Wirtschaft und Recht                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |  |  |  |  |  |  |  |
| Module Coordinator                       | Lenka Ulzega (ulze)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |  |  |  |  |  |  |  |
| Deputy Module Coordinator                | Zoe Gemma Timperley (tizo)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                   |  |  |  |  |  |  |  |
| Prerequisite Knowledge                   | w.BA.XX.2BusEA1.XX                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                   |  |  |  |  |  |  |  |
| Contribution to Program                  | § Professional Competence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                   |  |  |  |  |  |  |  |
| Learning Goals (Affected by              | § Methodological Competence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                   |  |  |  |  |  |  |  |
| Module)                                  | § Social Competence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |  |  |  |  |  |  |  |
|                                          | § Self-Competence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |  |  |  |  |  |  |  |
| Contribution to Program                  | Professional Competence                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |  |  |  |  |  |  |  |
| Learning Objectives                      | <ul> <li>Knowing and Understanding Content of Theoretical and Practical Relevance</li> <li>Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance</li> <li>Evaluate Content of Theoretical and Practical Relevance</li> <li>Methodological Competence</li> <li>Problem-Solving &amp; Critical Thinking</li> <li>Work Methods, Techniques, and Procedures</li> <li>Information Literacy</li> <li>Creativity &amp; Innovation</li> <li>Social Competence</li> <li>Written Communication</li> <li>Oral Communication</li> <li>Teamwork &amp; Conflict Management</li> <li>Intercultural Insight &amp; Ability to Change Perspective</li> <li>Self-Management &amp; Self-Reflection</li> <li>Ethical &amp; Social Responsibility</li> <li>Learning &amp; Change</li> </ul>           |                   |  |  |  |  |  |  |  |
| Module Learning Objectives               | Students                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |  |  |  |  |  |  |  |
|                                          | § are able to understand a wide range of b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                   |  |  |  |  |  |  |  |
|                                          | § are able to apply business vocabulary effectively                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |  |  |  |  |  |  |  |
|                                          | § are able to express agreement and opinion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                   |  |  |  |  |  |  |  |
|                                          | § are able to use information gathered from texts and audios to produce written and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |  |  |  |  |  |  |  |
|                                          | oral work                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                   |  |  |  |  |  |  |  |
|                                          | § are able to understand points made in discussions, meetings, and interviews which<br>are delivered at a natural speed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                   |  |  |  |  |  |  |  |
|                                          | § are able to write business reports, proposals, emails, curriculum vitae and job<br>application cover letters                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                   |  |  |  |  |  |  |  |
|                                          | § are able to employ effective self-study techniques for language learning and consolidation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                   |  |  |  |  |  |  |  |
|                                          | § are able to apply language skills acquired in this module to other work and study<br>environments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |  |  |  |  |  |  |  |

| Modu                                                                                                                      | ile Content        | <ul> <li>Development of reading skills through a wide variety of business texts</li> <li>Development of writing skills: business reports, proposals, emails, curriculum vitae and job application cover letters</li> <li>Development of listening skills using authentic audio material</li> <li>Revision and practice of advanced business vocabulary and grammar</li> <li>Development of speaking skills through discussions and collaborative tasks</li> <li>Development of all language skills through integrated tasks, reading with speaking, listening with writing</li> </ul> |                                                 |                 |               |         |                 |  |
|---------------------------------------------------------------------------------------------------------------------------|--------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-----------------|---------------|---------|-----------------|--|
| Links                                                                                                                     | to other modules   | The content of this module is linked to the following module:<br>w.BA.XX.2BusEA1.XX                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                 |                 |               |         |                 |  |
| Methods of Instruction<br>§ Interactive Instruct<br>§ Exercises<br>§ Problem-Oriented<br>§ Discussions<br>§ Peer Feedback |                    | l Tea                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | ching<br>§ Individua<br>§ Pair Wor<br>§ Group W |                 | al Work<br>k  |         |                 |  |
| Digita                                                                                                                    | al Resources       | <ul> <li>§ Teaching Materials</li> <li>§ Practice and Application Exercises (with Key)</li> <li>§ Additional Reading Texts and Tasks</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 |               |         |                 |  |
| Type                                                                                                                      | of Instruction     | Classroom Instruct                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ion                                             | Guided Self-Stu | dy            | Autono  | mous Self-Study |  |
|                                                                                                                           | Large Class        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | -                                               |                 | -             |         |                 |  |
|                                                                                                                           | Small Class        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 12 h                                            |                 | 46 h          |         |                 |  |
|                                                                                                                           | Group Instruction  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 | -             | -       |                 |  |
|                                                                                                                           | Practical Work     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | -                                               |                 | _             |         |                 |  |
|                                                                                                                           | Seminar            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 | _             |         |                 |  |
|                                                                                                                           | Total              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 12 h                                            |                 | 46 h          |         | 32 h            |  |
| Perfo                                                                                                                     | rmance Assessment  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 |               |         |                 |  |
|                                                                                                                           | End-of-module exam | Form<br>-<br>-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                 | Length (n       |               | ı.)     | Weighting       |  |
|                                                                                                                           | -                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 | -             |         | -               |  |
|                                                                                                                           | Permitted          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 | L             |         |                 |  |
|                                                                                                                           | Resources          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 |               |         |                 |  |
|                                                                                                                           |                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                 |                 |               |         |                 |  |
|                                                                                                                           | Others             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | As                                              | sessment        | Length (min.) |         | Weighting       |  |
| Writing/Listening Assessment                                                                                              |                    | ssment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Grade                                           |                 | 45            |         | 50.00 %         |  |
| Speaking/Reading Assessment                                                                                               |                    | Gra                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ade 5                                           |                 |               | 50.00 % |                 |  |
| Classroom Attendance Mandatory Attendance Requirement                                                                     |                    | ce: N                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | one                                             |                 |               |         |                 |  |
| Language of English<br>Instruction/Examination                                                                            |                    | English                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                 |                 |               |         |                 |  |
| Com                                                                                                                       | oulsory Reading    | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                 |                 |               |         |                 |  |
| Recommended Reading As specified on I                                                                                     |                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | odle                                            |                 |               |         |                 |  |
| Com                                                                                                                       | ments              | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                 |                 |               |         |                 |  |