Zurich University
of Applied Sciences

School of
Management and Law

Valid for 2024.FS

Module Name: Business Law		
Module Code	w.BA.XX.2WR.XX	
Module Description	The Business Law module gives students an overview of the system and the key concepts of private law, especially issues of contract law. Students learn to categorize and apply related legal questions and issues accurately. They get to know the most important norms and principles of Swiss obligations and contract law. In particular, they explore the key provisions in the Swiss Civil Code and the Swiss Code of Obligations with regard to the formation and performance of contracts in a legal context. The module enables students to apply this knowledge methodically and correctly to practical cases. Working on and resolving cases is a key component of this module. In addition to learning about the theory, students will also do case-related exercises involving the content of this module. Practical relevance is of particular importance to enable students to make practical use of the material in their everyday (professional) life, such as in dealing with sales and employment contracts. In addition to knowledge of the general formation and performance of contracts, students receive an overview of important types of contracts under special contract law as well as sales law, contract for work and services law, contract law, labor law, and means of security.	
Program and Specialization	§ Business Administration - Specialization in Accounting, Controlling, Auditing § Business Administration - Specialization in Banking and Finance § Business Administration - Specialization in Behavioral Design § Business Administration - Specialization in Economics and Politics § Business Administration - Specialization in Financial Management § Business Administration - Specialization in General Management § Business Administration - Specialization in Marketing § Business Administration - Specialization in Risk and Insurance	
Legal Framework	Academic Regulations BSc dated 29.01.2009, for the degree programs in Business Administration, International Management, Business Information Technology, Business Law, Business Law and Applied Law, first adopted on 12.05.2009	
Module Category	**Module Type:** Compulsory	**Program Phase:** First-Year Studies
ECTS	6	
Organizational Unit	W Institut für Unternehmensrecht	
Module Coordinator	Marcel Griesinger (grii)	
Deputy Module Coordinator	-	
Prerequisite Knowledge	none	
Contribution to Program Learning Goals (Affected by Module)	§ Professional Competence § Methodological Competence § Social Competence § Self-Competence	
Contribution to Program Learning Objectives	Professional Competence § Knowing and Understanding Content of Theoretical and Practical Relevance § Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance § Evaluate Content of Theoretical and Practical Relevance Methodological Competence § Problem-Solving & Critical Thinking § Scientific Methodology § Work Methods, Techniques, and Procedures § Information Literacy § Creativity & Innovation Social Competence § Written Communication § Oral Communication Self-Competence § Self-Management & Self-Reflection § Learning & Change	
Module Learning Objectives	Students... § are able to explain abd apply the fundamental terminology of private law. § are able to name and apply the fundamental principles and key norms of contract law. § are able to explain, and apply, the principles of legal methodology and understand their practical significance in solving legal cases. § are able to understand business-related facts and circumstances of legal practice with regard to issues of private law and relate them to the applicable legal provisions.	

	§ are able to apply the key principles and standards of personal and contract law to legal case constellations and solve related cases independently based on the principles they have learned. § are able to analyze important problems using the sale of goods law, mandate law, and the law of contracts for work and services and propose effective solutions. § are able to determine the appropriate preservation measure for the facts of a case and provide reasons. § are able to use their methodological know-how to analyze the norms of various areas of private law effectively with regard to their factual elements. § are able to use convincing arguments to defend their case solutions using applicable legal provisions. § are able to justify their legal arguments convincingly in verbal discussions and communicate clearly. § are able to deal with legal cases of private law autonomously and develop effective solutions. § are able to deal with issues of contract law using a practically oriented approach.
Module Content	§ Foundations: structure of the legal system; hierarchy of legal sources; central concepts of private law; overview of the legal areas relevant to business; overview of the central provisions of the Swiss Civil Code and the Swiss Code of Obligations in connection with contract formation § Methodology of solving cases: claim method § General contract law: contract formation, contract defects, contract performance, performance disruptions, expiration of obligations § Specific contract law: purchase agreement, contract for work and services, work order, delimitation of the contract types § Expiry of obligations (in particular offsetting, limitation) § Security measures: pledge rights (chattels and property liens), retention rights, retention of title, penalty, pledge, guarantee
Links to other modules	-

Methods of Instruction		**Social Settings Used:**
	§ Lecture § Interactive Instruction § Exercises § Literature Review § Discussion	Individual Work

Digital Resources	
	§ Practice and Application Exercises (with Key) § Multiple Choice Tests § Videos on selected learning units are available online.

Type of Instruction	**Classroom Instruction**	**Guided Self-Study**	**Autonomous Self-Study**
Large Class	56 h	28 h	
Small Class	-	-	
Group Instruction	-	-	
Practical Work	-	-	
Seminar	-	-	
Total	**56 h**	**28 h**	**96 h**

Performance Assessment

End-of-module exam	**Form**	**Length (min.)**	**Weighting**
Written exam	Specified documentation	90	100,00 %
Permitted Resources	No calculator	With dictionary	

Others	**Assessment**	**Length (min.)**	**Weighting**
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Classroom Attendance Requirement	Mandatory Attendance: None
Language of Instruction/Examination	German
Compulsory Reading	§ Böhringer, P., Müller, R., Münch, P. & Waltenspühl, A. (2020). Prinzipien des Vertragsrechts. 4th edition. Zürich/Basel/Genf: Schulthess Juristische Medien AG. ISBN 978-3-7255-7098-0. § Vgl. die Dokumente auf Moodle zur Einführung, zum Arbeitsvertrag sowie zu den Sicherungsmitteln.
Recommended Reading	-
Comments	-