

Valid for 2022.HS

Module Name: Doing Business in Asia Pacific			
Module Code	w.BA.XX.2DBusAP.XX		
Module Description	Developments with relevance for business in Asia are increasingly in the news. Starting from the rise and innovation power of Asia, this module provides an overview of China and ASEAN countries. The aim is to gain an insight into the economy and digital transformation in the focus region to enable future managers to make informed and appropriate decisions in their pursuit of business opportunities. Cases and business examples will support students in visualizing and transferring the content of this module. Students will further deepen their knowledge by engaging in a critical discourse on a country-specific topic. The module closes with a wrap-up and outlook.		
Program and Specialization	<ul style="list-style-type: none"> § Business Administration - Specialization in Accounting, Controlling, Auditing § Business Administration - Specialization in Banking and Finance § Business Administration - Specialization in Banking and Finance (FLEX) § Business Administration - Specialization in Banking and Finance (PiE) § Business Administration - Specialization in Behavioral Design § Business Administration - Specialization in Economics and Politics § Business Administration - Specialization in General Management § Business Administration - Specialization in General Management (Flex) § Business Administration - Specialization in Marketing § Business Administration - Specialization in Risk and Insurance § Business Information Technology § International Management 		
Legal Framework	Academic Regulations BSc dated 29.01.2009, Appendix to the Academic Regulations for the degree programs in Business Administration, Business Information Technology, and Business Law, first adopted on 12.05.2009		
Module Category	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Module Type: Compulsory Elective</td> <td style="width: 50%;">Program Phase: Main Study Period</td> </tr> </table>	Module Type: Compulsory Elective	Program Phase: Main Study Period
Module Type: Compulsory Elective	Program Phase: Main Study Period		
ECTS	3		
Organizational Unit	W Abteilung International Business		
Module Coordinator	Patricia Enzmann (enzm)		
Deputy Module Coordinator	Max Weber (webx)		
Prerequisite Knowledge	Principles of International Business		
Contribution to Program Learning Goals (Affected by Module)	<ul style="list-style-type: none"> § Professional Competence § Methodological Competence § Social Competence § Self-Competence 		
Contribution to Program Learning Objectives	<ul style="list-style-type: none"> Professional Competence <ul style="list-style-type: none"> § Knowing and Understanding Content of Theoretical and Practical Relevance § Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance § Evaluate Content of Theoretical and Practical Relevance Methodological Competence <ul style="list-style-type: none"> § Problem-Solving & Critical Thinking § Scientific Methodology § Work Methods, Techniques, and Procedures § Information Literacy § Creativity & Innovation Social Competence <ul style="list-style-type: none"> § Written Communication § Oral Communication § Teamwork & Conflict Management § Intercultural Insight & Ability to Change Perspective Self-Competence <ul style="list-style-type: none"> § Self-Management & Self-Reflection § Ethical & Social Responsibility § Learning & Change 		
Module Learning Objectives	<ul style="list-style-type: none"> Students... <ul style="list-style-type: none"> § are able to identify and evaluate current trends and opportunities in Asia. § gain key information in the focus region based on the economic, market, and cultural environment. § understand and explain the acquired knowledge, in particular its relevance to doing business in the region. § apply relevant skills to manage a business situation in the focus region. 		

	§ engage in critical reflection and apply coherent logic to their line of argument. § are able to complete a group assignment successfully over the course of the semester. § can demonstrate the ability to make an active contribution while working in a team. § gain insight into future developments and digital transformation in Asia.		
Module Content	§ The rise and innovation power of Asia § Economy, market, and digital transformation in China and ASEAN § Case studies and examples § Critical reflection § Wrap-up and outlook		
Links to other modules	The content of this module is linked to the following module: w.BA.XX.1DBusEE-IM.XX		
Methods of Instruction	§ Lecture § Interactive Instruction § Case Studies § Exercises	Social Settings Used: § Individual Work § Group Work	
Digital Resources	Teaching Materials		
Type of Instruction	Classroom Instruction	Guided Self-Study	Autonomous Self-Study
Large Class	28 h	32 h	
Small Class	-	-	
Group Instruction	-	-	
Practical Work	-	-	
Seminar	-	-	
Total	28 h	32 h	30 h
Performance Assessment			
End-of-module exam	Form	Length (min.)	Weighting
-	-	-	-
Permitted Resources	-		
Others			
	Assessment	Length (min.)	Weighting
Presentation	Grade	15	40,00 %
Written Assignment	Grade	-	60,00 %
Classroom Attendance Requirement	Mandatory Attendance: None		
Language of Instruction/Examination	English		
Compulsory Reading	The latest and most relevant articles will be discussed and the reading part will be adapted to the topics of the individual classes		
Recommended Reading	-		
Comments	Students are expected to be intrinsically motivated to learn about the Asian business environment and make an active contribution to discussions. As part of the module's performance assessments, teams will prepare a presentation in which they critically reflect on selected topics. Students will benefit by developing a deeper understanding of the drivers that shape the Asian business environment and of key issues for Western-European companies doing business in Asia.		